# SINGLE TENANT INVESTMENT OPPORTUNITY 12519 FM 529

OFFERING MEMORANDUM



3411 RICHMOND AVENUE, SUITE 700 | HOUSTON, TEXAS 77046 | FRITSCHEANDERSON.COM



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# **INVESTMENT OVERVIEW**

### **OFFERING SUMMARY**



#### **PROPERTY HIGHLIGHTS:**

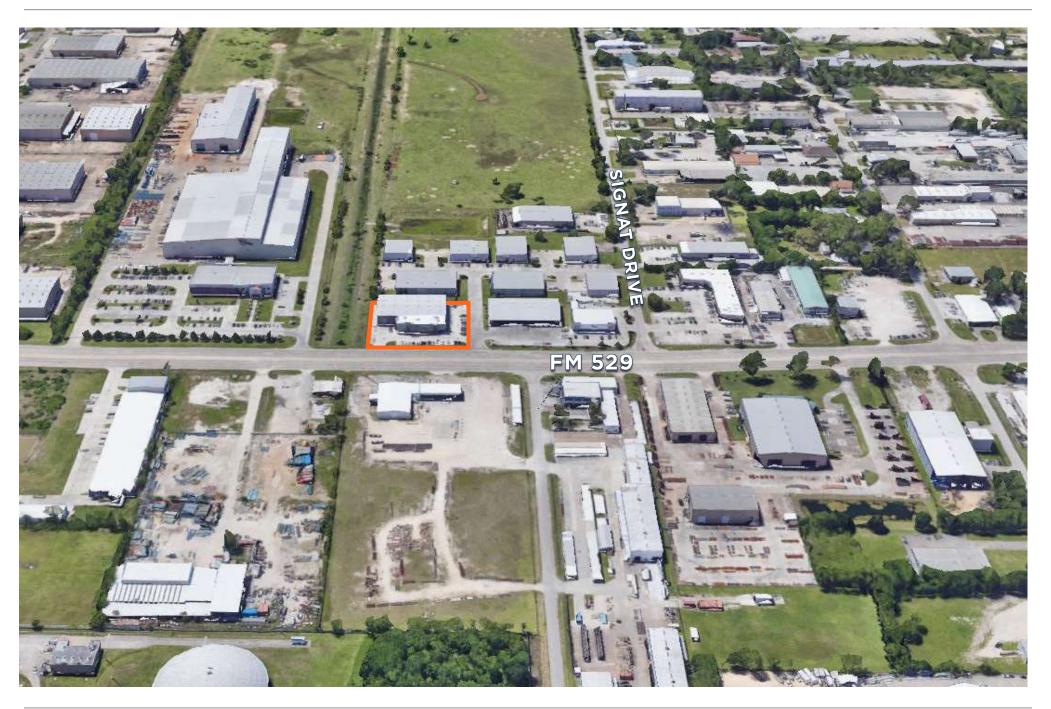
- Single tenant sale/leaseback investment opportunity
- 235' of frontage on FM 529
- (1) truck well & (4) grade level doors
- Class A office space
- Tenant will leave all office furniture after the term of the lease has expired
- High traffic counts with good visibility on FM 529
- Easy access to Beltway 8, Highway 290, Highway 6, N Eldridge Parkway and Hempstead Highway

PROPERTY SUMMARY:				
ADDRESS: 12519 FM 529   Houston, TX 77041				
TOTAL RBA:	25,000 SF			
RBA BREAKDOWN:	17,000 SF Warehouse   8,000 SF Office			
LAND ACRES:	1.16 Acres			
% LEASED:	100%			
POWER:	3 Phase Heavy Power (480v)			
MAJOR TENANT(S):	Royal Air (NNN, 5-Yr Lease)			

FINANCIAL SUMMARY:			
ASKING PRICE:	\$4,950,000 (\$198/SF)		
NOI (CURRENT):	\$300,000		
CAP RATE (CURRENT):	6.06%		
CAP RATE (PRO FORMA):	7.27%		

PROPERTY FEATURES:	
ACCESS:	FM 529
ROADS:	N Eldridge Parkway / Highway 290 / Beltway 8
SIGNAGE:	Digital Monument Signage
HVAC:	Yes - Office Only
PARKING:	28 - 30 Spaces
YEAR BUILT:	2017-18

## **PROPERTY PHOTOS**

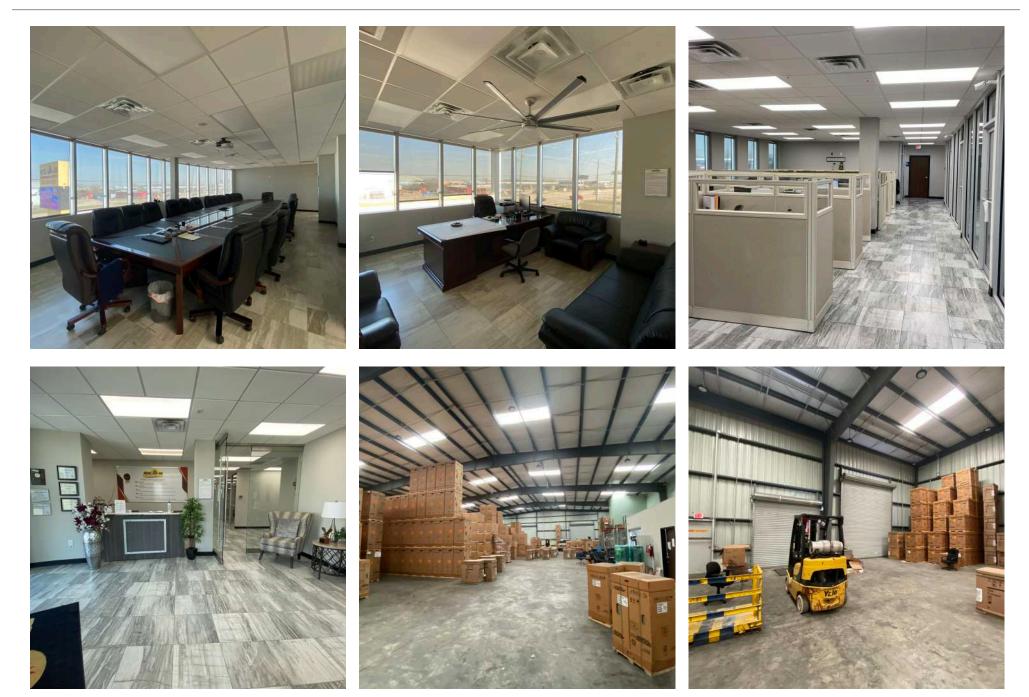


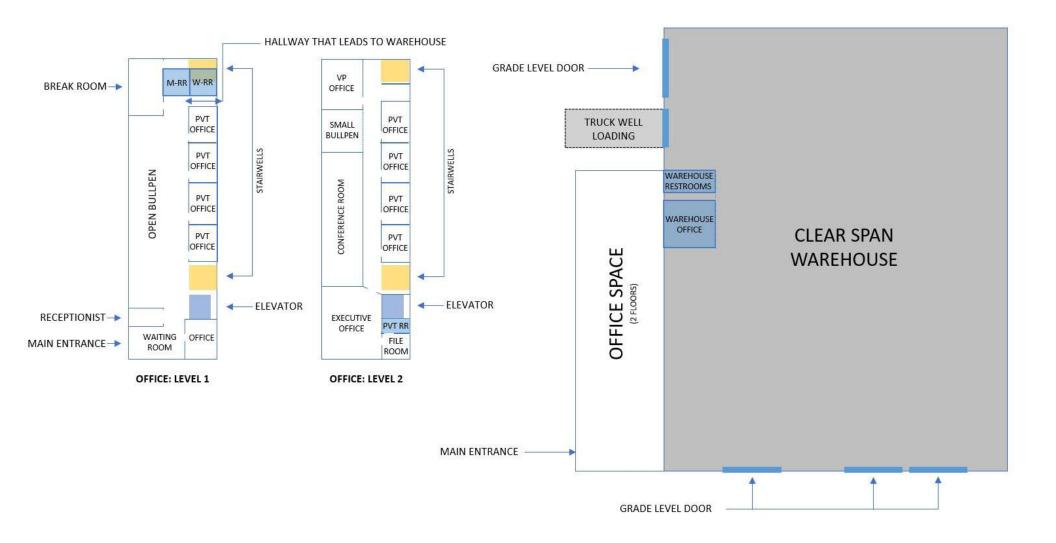
# **PROPERTY PHOTOS**





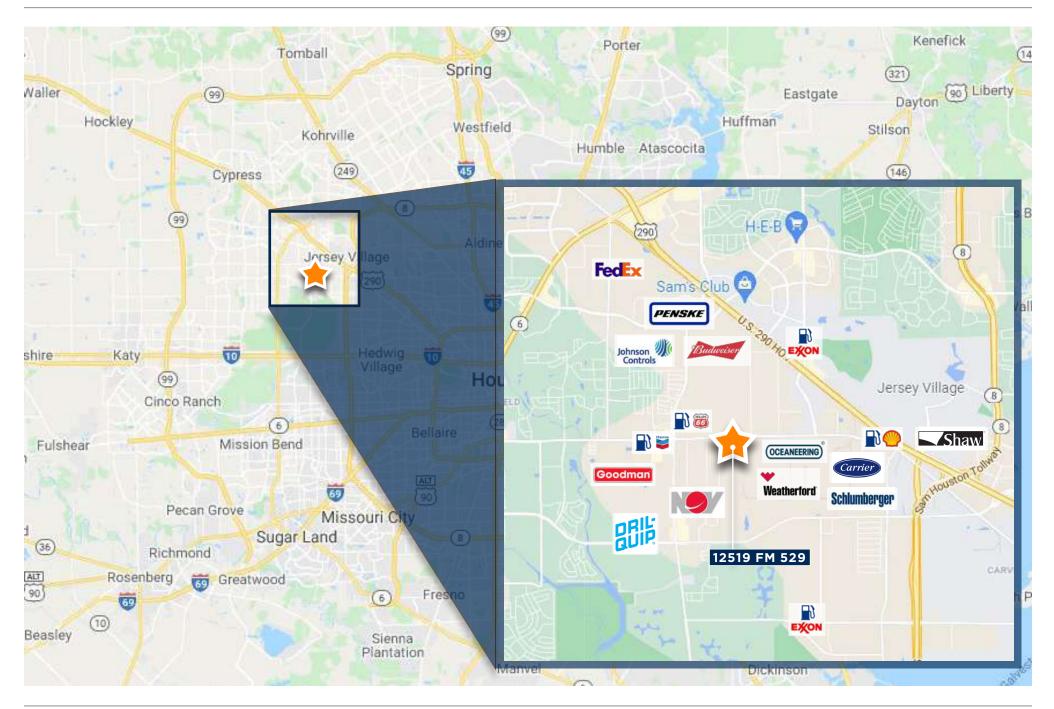
## **PROPERTY PHOTOS**







# LOCAL MAP



# FINANCIAL ANALYSIS

## **TENANT HIGHLIGHTS**



OVERVIEW

Royal Air Houston is a leader of Air conditioning and Heating in the Greater Houston and surrounding areas. We provide quality HVAC service and maintenance with skilled personnel having over 15 years experience in the heating & air conditioning industry.

# SERVICES

<ul><li>Air Conditioning</li><li>Heating</li><li>Repair &amp; Maintenance</li><li>Installation</li></ul>	<ul><li>Attic Insulation</li><li>Duct Cleaning</li><li>Commercial Servio</li></ul>	ces
PARTNERS		
Goodman Car	rrier LENNOX	
AMERISTAR <sup>°</sup> By AMERICAN STANDARD HEATING & AIR H	American Standard.	Westinghouse
<b>YORK RU</b>	JUD AHeating & Air Co	

PERIOD	RENT
YEAR 1	\$25,000 / Month (plus NNN)
YEAR 2	\$25,000 / Month (plus NNN)
YEAR 3	\$25,000 / Month (plus NNN)
YEAR 4	\$25,000 / Month (plus NNN)
YEAR 5	\$25,000 / Month (plus NNN)
ANNUAL NOI:	\$300,000

# MARKET OVERVIEW

# MARKET ANALYSIS - INDUSTRIAL (WEST OUTER LOOP)

INVENTORY SF

**30.6 M** PRIOR PERIOD 30.5 M

UNDER CONSTRUCTION SF

495 K SF PRIOR PERIOD 83 K SF

12 MO NET ABSORP SF

**159 K** PRIOR PERIOD 585 K

VACANCY RATE

**4.9%** 

MARKET RENT/SF

**\$8.24** PRIOR PERIOD \$7.90

MARKET SALE PRICE/SF

\$94 PRIOR PERIOD \$90

MARKET CAP RATE

**6.7%** PRIOR PERIOD 6.5%

AVAILABILITY	
VACANT SF:	1.5 M
SUBLET SF:	226 K
AVAILABILITY RATE:	8.1%
AVAILABLE SF:	2.5 M
AVAILABLE ASKING RENT/SF:	\$8.24
OCCUPANCY RATE:	95.1%

INVENTORY	
EXISTING BUILDINGS:	911
UNDER CONSTRUCTION SF:	495 K
12 MO DEMOLISHED SF:	0
12 MO OCCUPANCY % AT DELIVERY:	66.7%
12 MO CONSTRUCTION STARTS SF	195 K
12 MO DELIVERED SF:	160 K
12 MO AVG DELIVERED SF:	33 K

SALES PAST YEAR	
ASKING PRICE PER SF:	\$189
SALE TO ASKING PRICE DIFFERENTIAL:	-12.9%
SALES VOLUME:	\$54.1 M
PROPERTIES SOLD:	37
MONTHS TO SALE:	16.4
FOR SALE LISTINGS:	4
TOTAL FOR SALE SF:	184 K

DEMAND	
12 MO NET ABSORP:	159 K
12 MO LEASED SF:	242 K
MONTHS ON MARKET:	16
MONTHS TO LEASE:	10
MONTHS VACANT:	14
24 MO LEASE RENEWAL RATE:	56%
POPULATION GROWTH 5 YRS:	1.9%

NTHS ON M

4 | 11

12

13



15 16 West Outer Loop 📕 Houston

#### MARKET OVERVIEW | 14

17 18 19 20 21

# MARKET ANALYSIS - 12519 FM 529

INVENTORY	PROPERTY	SUBMARKET 2-4 STAR	SUBMARKET
EXISTING BUILDINGS:	1	820	911
INVENTORY SF:	25 K	29.7 M	30.6 M
AVERAGE BUILDING SF:	_	36.3 K	33.6 K
UNDER CONSTRUCTION SF:	_	495 K	495 K
12 MO DELIVERED SF:	_	160 K	160 K

SALES	PROPERTY	SUBMARKET <b>2-4 STAR</b>	SUBMARKET
12 MO TRANSACTIONS:	_	37	37
MARKET SALE PRICE/SF:	_	\$94	\$94
AVG MARKET SALE PRICE :	_	\$3.4 M	\$3.2 M
12 MO SALES VOLUME:	_	\$54.1 M	\$54.1 M
MARKET CAP RATE:	_	6.7%	6.7%

# **TRAFFIC COUNTS**

	COLLECTION STREET	CROSS STREET	VOLUME
	FM 529 Road	Mayard Road E	31,680
	Eldridge Parkway N	FM 529 Road N	30,932
<b></b>	Signat Drive	FM 529 Road N	1,787

# DEMOGRAPHICS POPULATION GROWTH

1.414

1.2M

1M

800K

600K

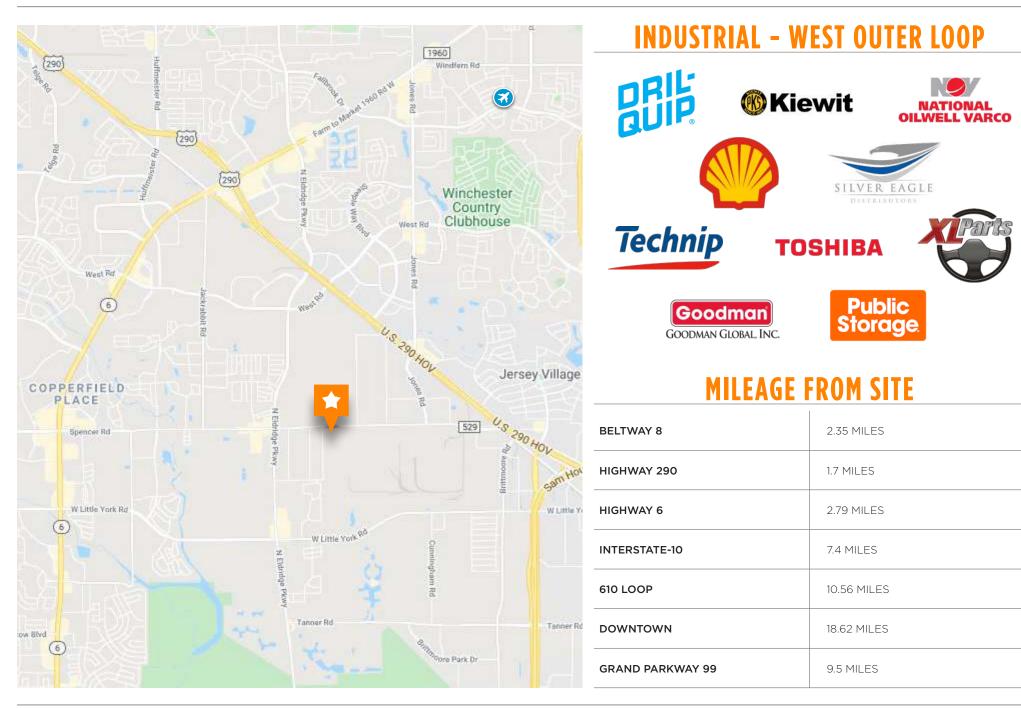
400K

200K

2000	2010 2010	2021	2026
POPULATION	2 MILE	5 MILE	10 MILE
AAAA TATAL BABUN ATIAN	36,357	269,514	1,202,711
2021 TOTAL POPULATION:			
	37,390	279,081	1,260,611
2021 TOTAL POPULATION: 2026 POPULATION: POP GROWTH 2021-2026:	37,390	· · · · · ·	1,260,611

2 MILE	5 MILE	10 MILE
13,060	94,538	417,181
0.6%	0.8%	1.0%
\$103,537	\$93,739	\$97,700
2.8	2.9	2.9
2	2	2
2 MILE	5 MILE	10 MILE
\$228,110	\$194,028	\$220,518
1994	1993	1991
	13,060 0.6% \$103,537 2.8 2 2 <b>2 MILE</b> \$228,110	13,060 94,538   0.6% 0.8%   \$103,537 \$93,739   2.8 2.9   2 2   2 2   2 5   \$228,110 \$194,028

## **NEIGHBORING AREA**



# FRITSCHE ANDERSON INVESTMENT TEAM - HOUSTON



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